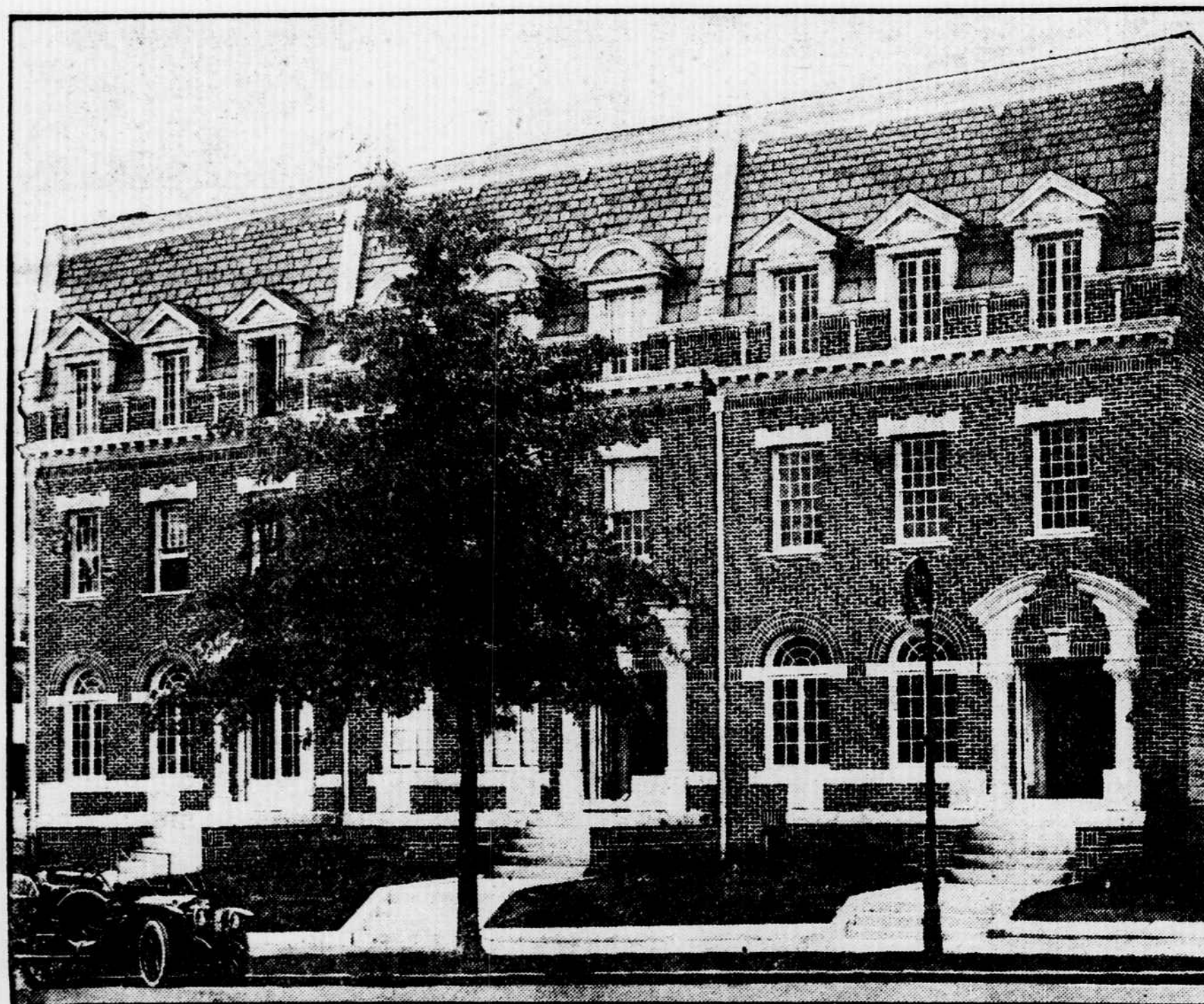


Open for Inspection  
First Time Sunday

# Connecticut Ave. Homes



2814-2816-2818 Connecticut Avenue.

The location, price and quality of  
these houses cannot be equaled.  
We invite a comparison.

MEET US THERE SUNDAY.

## Harry V. Bouic & Co.,

Southern Building, 1427 H St. N.W.

Phone Main 1615

**\$3,750**

**Columbia Heights**

1002-04-08 and 10 Kenyon St. N.W.

Pressed brick front; six rooms; tiled bath; porcelain tub; medicine cabinet; large concreted cellar; large front porch; latest gas fixtures and dome light; mantel; best Holland shades and full-length mirror door in hall.

Hot-Water Heat—Lot 20 Feet Wide—One Corner

**Lewis & Jones Co.,**  
617 E St. N.W.

An Ancient Roman Long Branch.  
From the Athenaeum.

The seacoast of Laurentum may have been in favor with the fashionable and the wealthy for a brief space of time under Augustus and his immediate successors, but was given up quite soon to parvenues and merchants and retired

officers, and the same set of noisy people who haunt at the present day the popular watering places of the world. To make the analogy more striking, an inscription has been found at La Capota singing the praises of a wealthy Jew and revealing the fact that a synagogue had been built at Ostia for the use of the Semite "villegianti" on the neighboring coast.

### Winning an Office Trade.

From Business.

With the opening of a new business block in one of the largest cities in the middle west also came the inevitable cigar stand inside the building. Trade, however, came very slowly the first few weeks. In the rush of moving the business men gave very little attention to the new cigar stand. It was not long before the proprietor of the stand began to feel uneasy, and set about devising some scheme for stimulating trade. One morning about four weeks after the building had been open every man in the building received a visit from the cigar stand proprietor, who carried around with him several boxes of cigars and a grip full of cigarettes. Every smoker was made a present of his favorite smoke. With his entrance into an office the enterprising dealer introduced himself, asked each man to have a smoke and politely intimated that he would be glad to cater to them in future. His outlay for the free smokes amounted to over \$25, but it paid in returns a thousand per cent. Practically every smoker in the building is now a firm patron of his stand, not merely because of the free gift, but because as business men they recognize a smart piece of enterprise.

### The Tower That Dominates Paris.

From Le Figaro.

The belfry tower of the basilica of the Sacre Coeur is beginning to near completion behind the dome of the sacred edifice. When finished it will dominate Paris from a total height of 218 meters. The tower itself ninety-three meters high, stands on the highest point of Montmartre, at an altitude of 125 meters. Its completion will bring to a close the most important construction in church architecture which has been undertaken for about a century.

### SALES OF LOTS REPORTED.

#### Transactions of the Week in Chillum Castle Heights.

The following sales have been made during the past week at Chillum Castle Heights:

Dr. Henry Parker purchased a large lot at the corner of Oregon avenue and 1st street.

Henry Ballenon of Chicago, Ill., purchased three lots for investment.

Frank Leech purchased two lots for investment.

Miss Henry purchased two lots, corner of 1st street and Nicholson street, where she expects to erect a nice home.

Stanley T. Mortimer purchased two lots at the corner of Blair road and Jefferson street, where he proposes to erect a home in the spring.

Peter Grainger, a local builder, is getting material on the ground for a new house which he will erect on Kennedy street.

#### Chinese Students.

From the Pacific Monthly.

Colleges have sprung up like mushrooms after a rain in all the provincial capitals. Ten years ago there were probably less than 300 students in modern government institutions in Peking; today there are over 17,000. College professors have been brought in by the hundred; there are sixteen American teachers on the steamers by which we are traveling, all to be placed in one institution in Peking, the Chinese students have gone to the four corners of the earth in search of modern education; there are over 3,000 in Japan, nearly 1,000 in Europe and about the same number in America.

## DR. C. W. RICHARDSON BUILDING NEW HOME

Work Now in Progress on  
Handsome Country Residence on Grant Road.

Construction work is in progress on the new country residence of Dr. Charles W. Richardson, which will occupy the site of Dr. Richardson's former home on Grant road, a short distance east of Connecticut avenue. The old residence was demolished about a year ago to make way for the new structure, but final plans for the latter were not completed and the contract awarded until quite recently. Actual work on the site has just been started.

The site is a commanding one, and although the house will have a frontage of 127 feet, still the entire sweep of the ridge will not be utilized. There will be ample space on each side at the crest of the hill, and on one side, to the west, there will be a formal garden. The dwelling will be colonial in type and spacious in its proportions.

Owing to the elevation, which even in that section of the Rock Creek region is noticeable amid the broken and rather rugged features of the landscape, the view from the new house will command an extensive prospect to the south. The situation and the character and design of the house had a great deal in common, which no doubt was the purpose of the architects, Marsh & Peter.

### Walls of Potomac Stone.

The materials used in the long extent of the walls of the house will be the stone native to the region and known as Potomac stone, similar to that which was used in the residence of Rudolph Knott, in the immediate vicinity, and which was also employed in the outer walls of the new Chevy Chase clubhouse. There is to be the central portion flanked by two wings, which will be connected by corridors, the entire front presenting a harmonious and complete whole. Above the second story there will be a third in the high roof, which will have a gable. There will be a similar finish in the roof line of the wings. The main entrance to the house will be by a driveway that will sweep up from the level of Grant road, and thence around the house to the rear or north side.

The south front, with its extensive prospect, will be left unbroken, and will be marked by a great porch, to which the approach will be through the main hall, that extends through the house from the north to the south. From the entrance doorway the view will be uninterrupted through the hall to the shaded porch beyond.

### Arrangement of Rooms.

On the right of the hall will be the living room, which will also extend from one side of the house to the other. Opening out from the living room to the west will be a conservatory, with its walls of stone and its floor of tile, and still beyond, a sun parlor, with its walls of the same material as that of the outside of the house.

To the left of the great hall, which contains the staircase, will be the library and dining room, but so arranged that on occasions they can be thrown into one room. A smaller dining room will adjoin, and beyond will be the kitchen and the serving rooms. The floor of the first story will be of reinforced concrete, and resting on that will be white marble, which will form the floors of the entire first story. The interior finish of the house will be white, in harmony with colonial treatment which marks the architecture of the exterior.

## ALLENDALE APARTMENTS IN REALTY TRANSFER

Structure at New Hampshire Avenue and N Street Sold to J. Hollis Rinehart.

The four-story corner apartment building known as the Alendale, located at the southeast corner of New Hampshire avenue and N street, has been sold for the owner, Franklin T. Sanner. The building contains twelve apartments and produces an annual rental of about \$6,700. While the price is not stated, it is understood the consideration was around \$55,000. The purchaser is J. Hollis Rinehart. The sale was made through the office of Moore & Hill, Inc.

Other sales reported by Moore & Hill are as follows:

For Dr. R. M. Ellerson, to William J. Heider, 1535 8th street northwest.

For Harry A. Kite, to E. B. Carrier, a building lot in Ross place in Cleveland Park.

For Mrs. Louise E. Perkins, to Louis Voelker, 623 I street northeast.

For Harry A. Kite, to Oliver Johnson, 306 L street southwest.

For Harry A. Kite, to Richard T. Sebastian, 2303 H street northwest.

For Mrs. Josephine E. Hill, to Bennett P. Ault, 1029 H street northwest.

For Ench L. Johnson, a lot on Columbia road near Georgia avenue northwest.

For Harry A. Kite, to Joseph Griffin, 1107 2d street southwest.

For Zepp Bros., 405 Hobart street northwest.

For Thomas H. Pickford, lot on Pennsylvania avenue near 14th street southeast.

For Mrs. Bertha M. Davis, 1188 Morse street northeast.

For Lewis E. Breuninger in connection with S. L. Sansbury, premises 1756 Park road.

For R. W. Beall, 1129 16th street northwest.

For H. A. Kite, to Elijah Gallaway, 210 L street southwest.

For H. A. Kite, to Alice Hughes, 208 L street southwest.

For H. A. Kite, 111 2d street southwest.

For F. E. Altemus, three store buildings, Nos. 2457, 2457 1/2 and 2459 18th street northwest.

For H. A. Kite, 1803 Monroe street, Mount Pleasant.

For H. A. Kite, to John R. Heil, 2304 and 2308 H street.

For Mrs. Augusta Heil, 822 2d street southwest.

For H. A. Kite, 2917 4th street northwest.

## Sixteenth Street Highlands. Suburban Life With City Advantages.

SIXTEENTH STREET HIGHLANDS appeals to those who want the BEST SUBURBAN PROPERTY obtainable and who will be satisfied with NOTHING ELSE. This is not the place for those willing to go miles out and separate themselves from the advantages enjoyed by near-city dwellers, nor for those willing to locate in second and third class neighborhoods. SIXTEENTH STREET HIGHLANDS is intended for the homes of people of discriminating judgment who want to live and rear their families amid refined and cultured environments and who appreciate being in touch with all that is desirable in life at the National Capital.

OUR STREET CAR SERVICE is well-nigh perfect. Cars every five minutes to the Capitol, Library, Union station, business centers, theaters, hotels, markets, government departments, schools and churches. Only 23 minutes from U. S. Treasury. The new car line from SIXTEENTH STREET HIGHLANDS to Baltimore is now in operation as far as Takoma Park. When completed this line will afford our residents a direct route from Washington to the Monumental city, traversing a section famed for its pastoral beauty and picturesque landscapes.

FOR THOSE WHO USE carriages and automobiles the situation is simply ideal. The smoothest and best built streets and avenues of the city converge at SIXTEENTH STREET HIGHLANDS. Sixteenth street is the longest, widest, straightest and handsomest thoroughfare of Washington without car tracks or other obstruction. The new SIXTEENTH STREET HIGHLANDS ENTRANCE to Rock Creek Park is now completed and directly connects this property with the splendid system of park drives.

THE OPPORTUNITY IS NOW AVAILABLE to secure beautiful detached home sites close to 16th street at its highest point for 43 cents a foot. This chance will never again exist, because there is no other property in the District of Columbia so admirably situated. OFFICE ON PROPERTY open every day from 8:30 a.m. to 7:30 p.m. Take 14th street cars to Kennedy street, or call Col. 3518 for our automobiles.

**Holmes Central Realty Corporation,**  
Office, Corner Fourteenth and Kennedy Streets.

## Homes for the Critical

The Plan is right—6 rooms, reception hall and bath.

The Price is right—\$4,850.

The Location is right—Florida avenue, 1st and R streets n.w.

Every detail of an ideal home has been incorporated in them. Hot-water heat; parquet flooring; hardwood finish; large and light dining room; kitchen equipped with every modern convenience.

Inspect any time.

Sample House, 127 Florida Ave.

**Thomas J. Fisher & Co., Inc.**  
738 15th Street N.W.

### PROPERTIES TRANSFERRED.

#### Gardiner & Dent, Inc., Give Resume of Recent Activities.

Gardiner & Dent, Inc., real estate brokers, have sold the residence at 1420 Webster street. It is a two-story and attic colonial brick building, containing six rooms, bath and cellar. The house was sold for Charles J. Wire, builder and owner, the price being \$5,500. It was purchased as a home.

Other sales reported by the same firm include the following:

For Charles H. Smoot, one of the new houses now under construction at 12th street and Park road. It is of colonial type, containing six rooms, bath, cellar and attic. The consideration was \$5,750. The purchaser will occupy it when completed.

To Mary T. Kouns, premises No. 1302 Park road, a three-story brick house of twelve rooms and two baths. It was sold for R. L. Schafer at a consideration of \$8,750.

Gardiner & Dent, Inc., also report the sale of the property No. 1801 14th street at the northeast corner of 14th and S streets, now occupied as an automobile sales room. The lot is twenty feet front on 14th street by a depth of about seventy feet on S street. The purchaser of this property, Dr. W. F. R. Phillips, late of Washington, but now connected with the University of Alabama, will hold it as an investment. The price was \$11,500. Dr. W. R. McKnight, the former owner, recently purchased the property through his agents, Gardiner & Dent, and he held it for only a short while.

## "Potomac Heights" The Ideal Subdivision.

Government Employees:—Fall is here and business is good, so get in line and secure a lot in Potomac Heights, where life is worth living.

All modern improvements are now installed and a number of modern dwellings being erected. 1,955,652 square feet sold in 21 months. Only 20 cents per square foot.

Buy now, before prices are again advanced.

**Potomac Heights  
Land Company, Inc.,**  
221-222 Colorado Building.

Phone Main 7306.

We have taken in exchange a new, modern 7-room dwelling, 2923 12th st. n.e., Brookland. Will sell quick. Big bargain. See us at once.



THE ALLENDALE, NEW HAMPSHIRE AVENUE AND N STREETS, SOLD THROUGH MOORE & HILL, INC., TO J. HOLLIS RINEHART.

### Ice.

The ultimate consumer regarded with curious interest the wet spot which alone remained to testify that the ice wagon

had just now been that way. "Is it not wonderful that they can make artificial ice which will take the place of the natural article so perfectly?" he exclaimed. And when, as he too, such as betokened a keen sense of the tremendous progress the world had achieved,